

A Number of Catalog Additions and Corrections

Chuck Spaulding

The US Catalog¹ lists the confirmed user of perfin pattern L25 (LB) as Lever Brothers Company of Edgewater, New Jersey. Precancels from Kansas City, Missouri and postmarks from Chicago, Illinois and Philadelphia, Pennsylvania are listed in the supplementary data in the Appendix. The unused return cover of Figure 1 (see page 66) addressed to "Lever Brothers Company, 1524 Shell Building, 100 Bush Street, San Francisco, California points to a possible additional location which should be included in the supplementary data in the Appendix.

L.F. Grammers & Son of Allentown, Pennsylvania is listed as the confirmed user of perfin pattern L85 (LFG) in our catalog. The photographically cropped cover of Figure 2 (see page 66) shows that in addition to an extra "r" creeping into our catalogs spelling of the family name by May 7, 1914, the owner had added at least one more son. I suggest that the catalog spelling be corrected to Grammes and barring evidence from an earlier cover a "s" be added to "Sons".

Figure 3 (please turn to page 66) illustrates a cover posted by the Laboratories of The L.D. Caulk Company of Milford, Delaware on December 19, 1938. The cover confirms the location previously reported by Don Haynes for perfin pattern L65 as Deleware and not Connecticut.

(Continued on page 66)



Figure 1 - Unused L25 on Return Cover

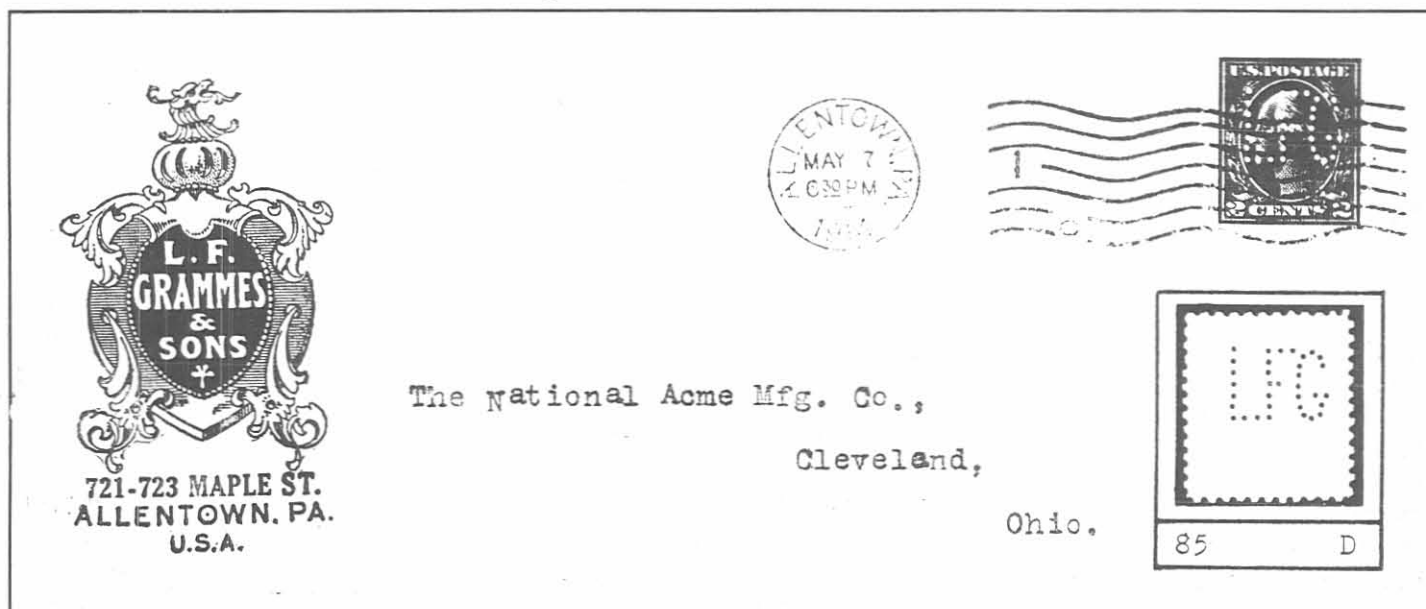


Figure 2 - May 7, 1914 cover from L.F. Grammes & Sons

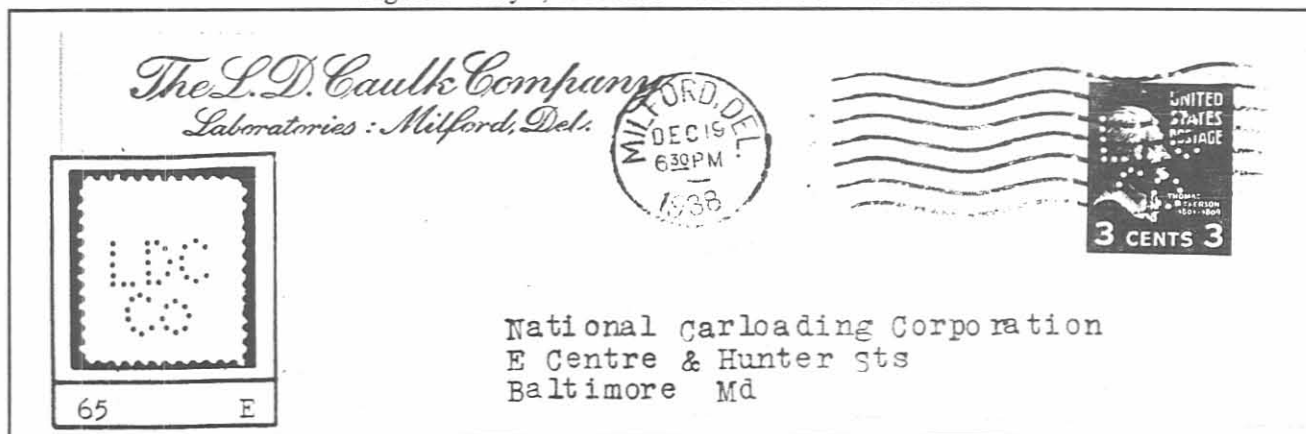


Figure 3 - The L.D. Caulk Company, Milford, Delaware

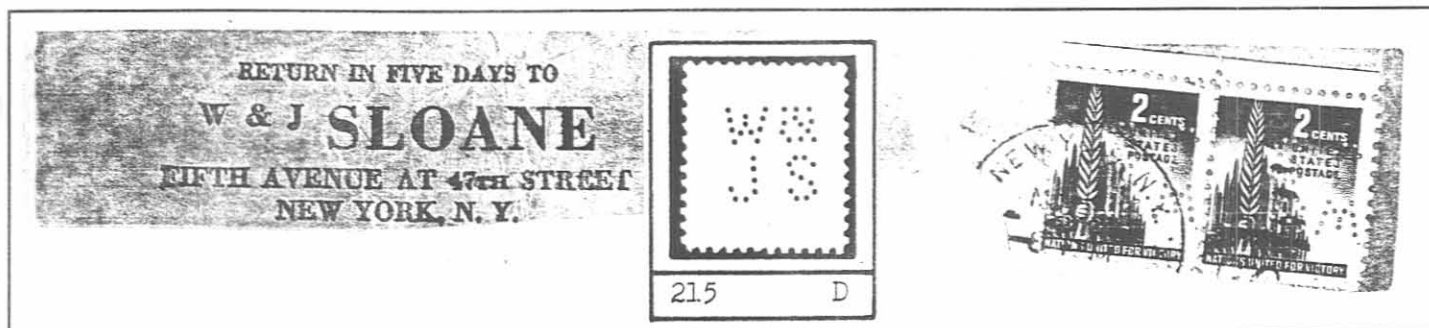


Figure 4 - Sloane Envelope Slip

Additions & (Continued from page 66)

In the US Catalog, W. & J. Sloan of New York City is listed as the confirmed user of perfin pattern W215 (W&JS). This photographically reduced envelope (Figure 4) shows that the correct spelling of the company's name was Sloane. The user's name for pattern W216 is also probably spelled with a final "e"; however, lacking a cover with that perfin renders that a conjecture. In any event, I should have picked this up earlier because my family shopped at the W. & J. Sloane store at Fifth Avenue and 47th Street, New York, NY.

Perfin pattern N209 (N&M/Co) is listed in the catalog as being used by Marmon Motor Car Company of Indianapolis, Indiana. Figures 5 (on this page) and Figure 6 (on page 68) show that the real user was

the parent company, Nordyke & Marmon of Indianapolis, IN. I suggest that the confirmed user be listed as Nordyke & Marmon Company which matches the perfin pattern's N&M/Co. The Marmon Motor Car Co entry should be relegated to the supplementary data provided in the Appendix. While we are looking at the entry on page 301 of the catalog, why not correct the spelling of "Norfolk" to read "Norfolk" under perfin pattern N211.

The catalog lists the Owens Illinois Glass Company of Toledo, Ohio as the confirmed user of perfin pattern O38 (OIG). Those initials match the name, but the photographically cropped envelope of Figure 7 (on page 68) shows that the Owens-Illinois Can Company, P.O. Box 1035-1036, Toledo, Ohio used this perfin in March of 1940. Perhaps the company

changed its product and name. Without any other evidence, I would assume that Owens-Illinois Can Company was a supplementary user of the OIG pattern and provide an entry to that effect in the Appendix.

The Lehigh Valley Coal Sales Company of New York City is listed as the user of perfin pattern L158 (LVC/SCO) in the current version of the catalog. There are no additional locations listed in the supplementary data listed in the U.S. Catalog's Appendix. Figure 8 (see page 69) validates a previously reported location at 224 Harrison Street, Syracuse, NY. This cover also lets us know that the location was in the Syracuse Building on January 7, 1942. Figure 9 (also on page 69) places the company's Allentown, Pennsylvania

(Continued on page 68)



Figure 5 - Nordyke & Marmon Company Card

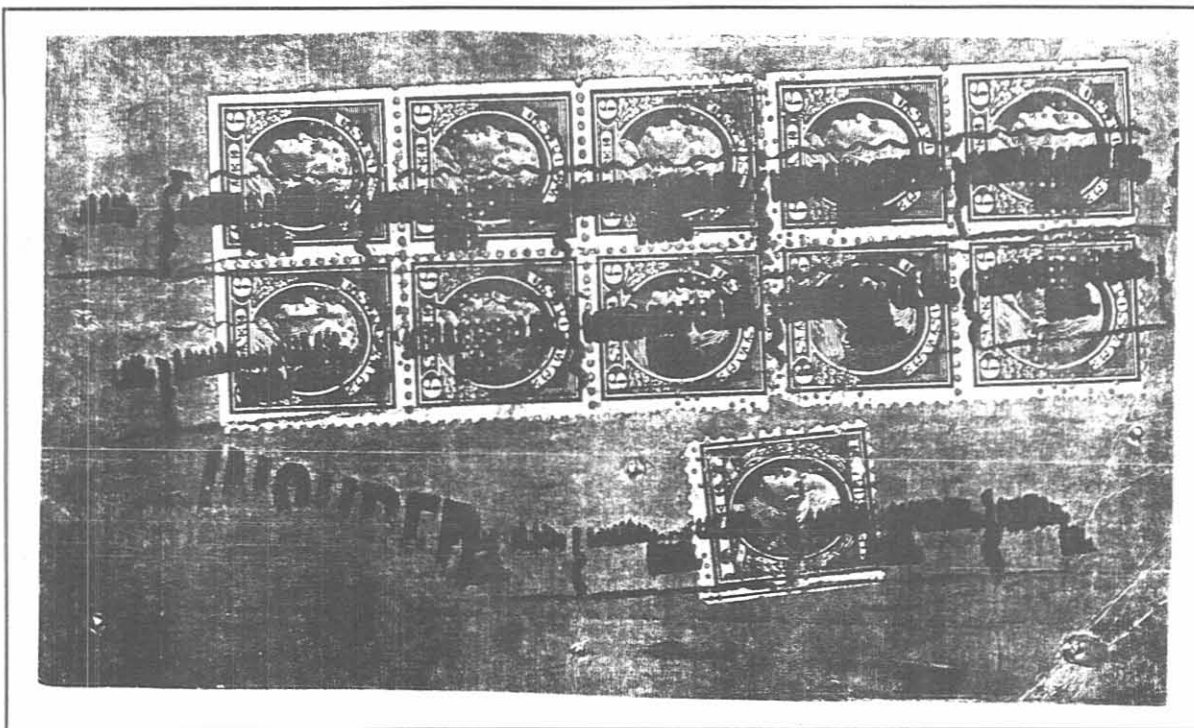


Figure 6 - Back of Nordyke & Marmond Card

Additions & (Continued from page 67)

office in the Penn Trust Building on December 17, 1923.

When I was a kid I always had a bottle of Le Page's Mucilage on my desk. It had a

rubber top with a slit which made the glue easy to apply. After all these years I find that it was manufactured by the Russia Cement Company of Gloucester, Massachusetts. The catalog lists "The Russian Cement Company" as the unconfirmed

user of pattern R30. The cover and bill of Figure 10 (on page 70) should act as the confirmation and permit the US Catalog Editor to correct the spelling of the company's name at the same time.

(Continued on page 69)

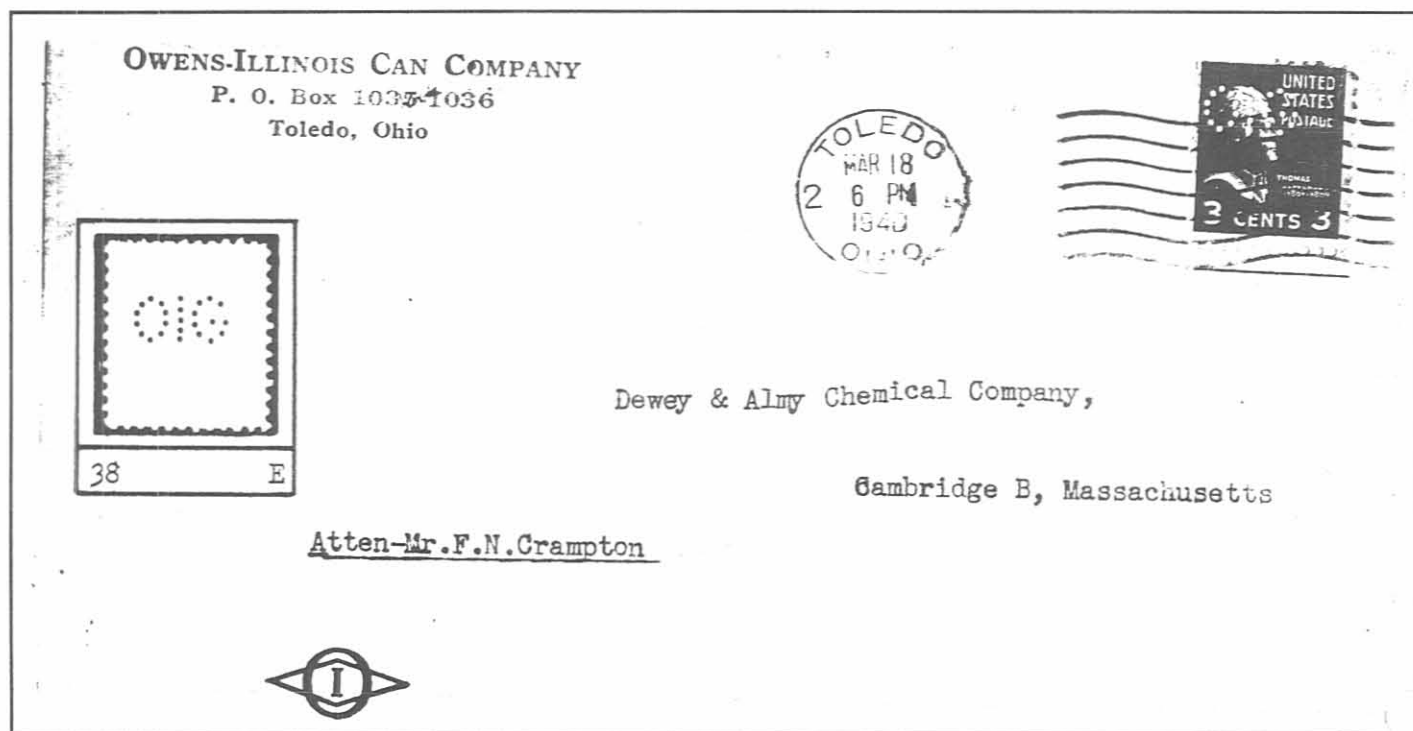


Figure 7 - Owens-Illinois Can Company, March 18, 1940

LEHIGH VALLEY COAL SALES COMPANY

224 HARRISON ST., SYRACUSE BLDG.

SYRACUSE, N. Y.

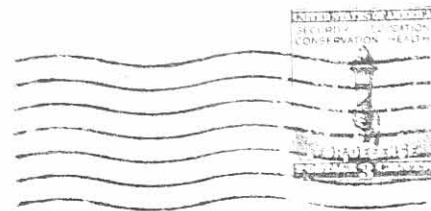
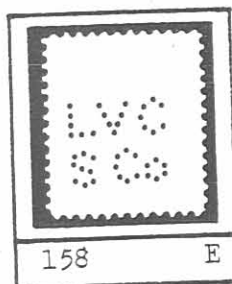


Figure 8 - Lehigh Valley Coal Sales Company, Syracuse, NY



Mrs. J. J. Skiper

11/14/40

Figure 9 - Lehigh Valley Coal Sales Company, Allentown, PA

Additions & (Continued from page 68)

The corner card of the photographically cropped envelope shown on Figure 11 (see page 71) lists "Swift & Company, 154 Ninth Street, Jersey City 2, N.J." The May 17, 1945 envelope also proclaims that Swift is a "Participant, American Meat Institute, Educational Advertising Program. In the catalog the user of this design is listed with a New York City location. This cover confirms the fact that the com-

pany had a branch in Jersey City, NJ that also used perfin pattern S2-22 (S) thereby confirming the precancel listed in the Appendix. What is needed now is to add a Jersey City branch into the Appendix. The ornate lettering on the photographically cropped cover of Figure 12 (see page 71) lists The Stewart Iron Works Company, Incorporated, Cincinnati, Ohio as "Fence Builders to America Since 1886." Perfin pattern S155 (SIW) was used on

this, June 8 1940, cover which was posted from nearby Covington, Kentucky. The catalog was produced using a typewriter and as a result each line was restricted in length and a number of minor typographical errors crept into the work. In this instance two small corrections are required: 1. The correct spelling of the company's name is Stewart and 2. The abbreviation "Inc." is required. The confirmed user

(Continued on page 70)

would then be listed as "The Stewart Iron Works Company, Inc.

Our catalog fails to include the "Pacific" in the railroad company's name for perfin pattern S287.5 (STP). Figure 13 (see page 71) shows that the railroads correct name, at least on June 27, 1956 was the Chicago, Milwaukee, St. Paul & Pacific Railroad Company. This probably also stands true for perfin pattern S287.

The letter "m" is adjacent to the letter "n" on a QWERTY (standard) keyboard. No doubt, this arrangement is at least partially responsible for the typographical error present in the name of the confirmed user of perfin pattern S341 (S&D). The photographically cropped cover of Figure 14 (see page 72) shows that the correct spelling is "Dohme". This company is also listed as the confirmed user of perfin pattern S339 (S&D) on the same page. That

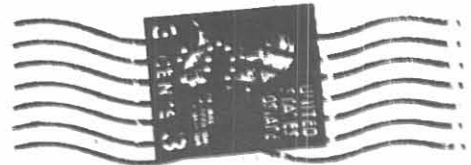
(Continued on page 71)

STATEMENT			
GLOUCESTER, MASS.,		191	
M. Grady Mfg Co			
397 RIVER ST			
Troy, N.Y.			
In Account with			
RUSSIA CEMENT CO.			
MANUFACTURERS OF			
LE PAGE'S ADHESIVES,			
SIGNET OILS AND INKS.			
OFFICE & FACTORY GLOUCESTER, MASS.			
1918			
To Balce. as per Invoice, 18			
11 00			
April 16			
68 maple ave			
30 C			

Figure 10 - Russia Cement Company Cover and Billhead

Swift & Company

154 NINTH STREET
JERSEY CITY 2, N. J.



U. S. Penitentiary
Lewisburg
Pa.

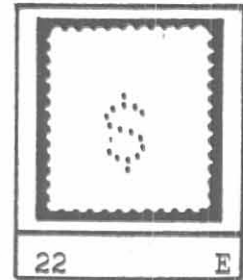
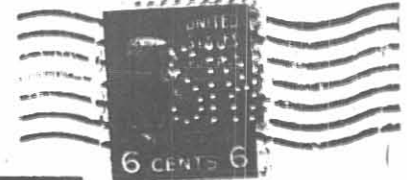


Figure 11 - Swift & Company, Jersey City, NJ

THE STEWART IRON WORKS COMPANY, INCORPORATED

CINCINNATI, OHIO

"Fence Builders to America Since 1886"

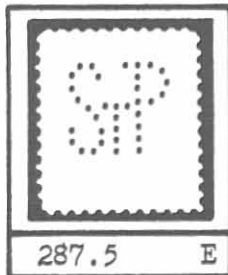


Dewey & Almy Chemical Co.
235 Harvey St.
Cambridge, Mass.



Figure 12 - The Stewart Iron Works Company, Inc.

IF NOT CALLED FOR IN 5 DAYS RETURN TO
Chicago, Milwaukee, St. Paul & Pacific Railroad Company



Clifton A. Kruck
20 South Seymour Street
Fond du Lac, Wisconsin

Figure 13 - Chicago, Milwaukee, St. Paul & Pacific Railroad Co.

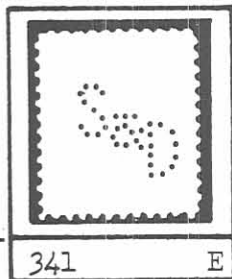
Additions & (Continued from page 70)

Baltimore, M. Let us correct that to MD. Thomas Maddock Sons of Philadelphia, PA. Since the initials match, I tend to pattern's user is listed as being located in user of perfin pattern T71 (TMS) as (Continued on page 72)

AFTER 5 DAYS RETURN TO

Sharp & Dohme

PHILADELPHIA, PA., U. S. A.
P. O. BOX 7259



Admission Office
Massachusetts Institute of Technology
Cambridge, Mass.

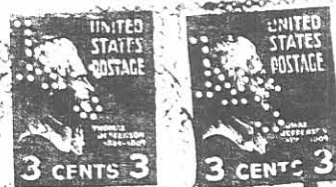


Figure 14 - Sharpe & Dohme

Additions & (Continued from page 71)

believe this listing. However the photographically cropped strip of Figure 15 shown below has a corner card listing the American Radiator & Standard Sanitary Corporation's Trenton, NJ Works as a April 7, 1944 user of this pattern. We may have a history of takeovers here. Joe Laura, Jr. had reported the T71 pattern as being used by the Standard Sanitary Manufacturing Company Division of American Radiator & Standard Sanitary Corporation's Trenton "Maddock" Works, P.O. Box 907, Trenton, NJ (See "Four More Users Identified", *TPB*, March 1994, pp 37-8, 43.)

The Catalog lists the confirmed user of perfin pattern U100 (UTC) as The Union Trust Company located in Pittsburgh, Pennsylvania. The April 8, 1943 cover shown in Figure 16 (see page 73) shows that the trust company was called the Union Trust Company of Pittsburgh. Since it may have also have been know by the shorter name earlier, I believe that the

longer name should be entered in the Appendix.

The catalog lists the confirmed user of perfin pattern U75.3 (US/F&G) as US Fidelity & Guaranty Company, New York. While the company's headquarters was and at least at this writing is still located in Baltimore, Maryland. It may be noted that USF&G is in the process of merging with St. Paul Fire and Marine Insurance Company a wholly owned subsidiary of The St. Paul Companies. It is expected at the combined company will not have its headquarters in "Charm City." USG&G has numerous offices throughout the United States. Figures 17 and 18 (see page 73) shown photographically cropped show that the company also had offices in Richmond, Virginia and Kingsport, Tennessee in 1938 and 1939 respectively. This insurance giant modernized its name to USF&G in the past decade.

The catalog lists the confirmed user of perfin pattern V23 (VPI) as "Virginia Polytech Instu, Blackburg, VA". While

this unusual abbreviation for Virginia Polytech Institute is easy to figure out we do need to correct the spelling of the city's name. VPI is located in Blacksburg, Virginia. No Virginia city is named Blackburg. This was brought to my attention by the photographically cropped cover of Figure 19 (see page 74). That February 5, 1957, cover has a rubber stamp corner card showing Virginia Engineering Experiment Station also of Blacksburg. This office was probably a part of VPI. The mystery is why was the printed corner card which reads the National Council for Steam Improvement (of the Pulp, Paper and Paperboard Industries)'s New York City location blackened out? By the way when the US Catalog Editor is checking this one he should correct the spelling of the location for perfin pattern V24. The city was named for the first Governor of New Jersey, William Paterson, who spelled his name with one "t".

The catalog lists the confirmed user of

(Continued on page 73)

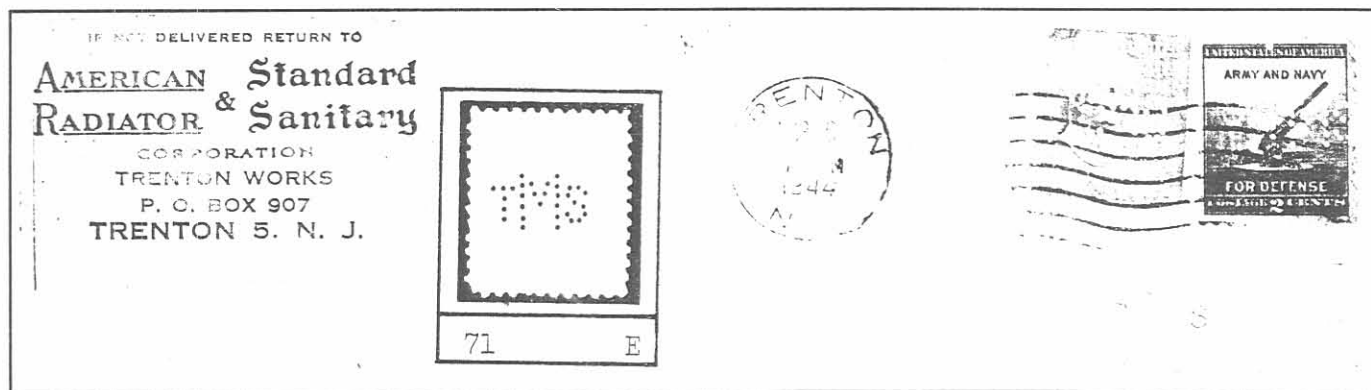
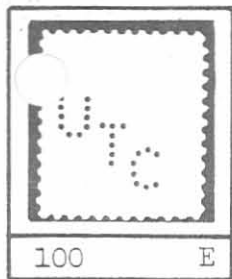


Figure 15 - American Radiator and Standard Sanitary Corporation, Trenton, NJ



THE UNION TRUST COMPANY OF PITTSBURGH
POST OFFICE BOX 926
PITTSBURGH, PENNSYLVANIA



Figure 16 - The Union Trust Company of Pittsburgh

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perfin pattern W26 (WB) as the Western Bottle Manufacturing Company of Chicago, Illinois. The May 28, 1940 cover in Figure 20 (see page 74) also used this design and the cover's corner card reads Winslow Bros & Smith Co., Winslow Plant, Norwood, Mass." The first part of the company's name, Winslow Brothers is a good match for the WB perfin design. The US Catalog Editor will have to think this one over carefully since the Appendix lists the Brand Leather Corporation also of Norwood, MA as a user of perfin pattern W26. That corporate name certainly does not line up with the pattern's "WB".

The catalog lists the confirmed user of perfin pattern W92 (WF/U) as "Wells Fargo B & T Co, San Francisco, CA." The photographically cropped cover of Figure 21 and mailing tag shown in Figure 22 (both illustrations are on page 75) show the users full name to have been

Wells Fargo Bank & Union Trust Company at least during the period 1937 through 1943. This company name maybe a better match for the perfin design WF/

1. *The Catalog of United States Perfins*, Joseph and Dorothy Balough, The Perfins Club, 1979.

Looking back ten years

The cover article, "THE SWISHER LETTERS" by Paul Jackson of Raritan NJ explored a novel approach to identifying perfin users. The article is partially reproduced below.

Many of the Club's early members tried several methods which may not work today. Captain Forrest M. Swisher, Medical Corps, US Army did such early research and he may be responsible for the identification of the "WE" pattern of the Western Electric Company.

The Captain began by writing letters to The American Perforator Company

and Cummins Perforator requesting a list of the companies who had purchased their machines....

I have some sympathy with the Captain, as I recently tried that route in an attempt to identify a machine manufacture by them They were unable to help claiming that the the records no longer exist. Fortunately, the discouraging response did not deter the good Captain. from his quest and he apparently ...(continued) ... to send letters... Apparently, ... a letter to Western Electric Company struck pay dirt...

In a response dated April 12, 1946, E.C. Church, Western Electric Company's Supervisor of Financial Methods provided a sample of 37 of the company's punches in addition "... a few stamps we have received recently and also a few stamps which we used in 1936..." The letter and samples were reproduced on pages 78-79 of the April 1989 *Perfins Bulletin*.

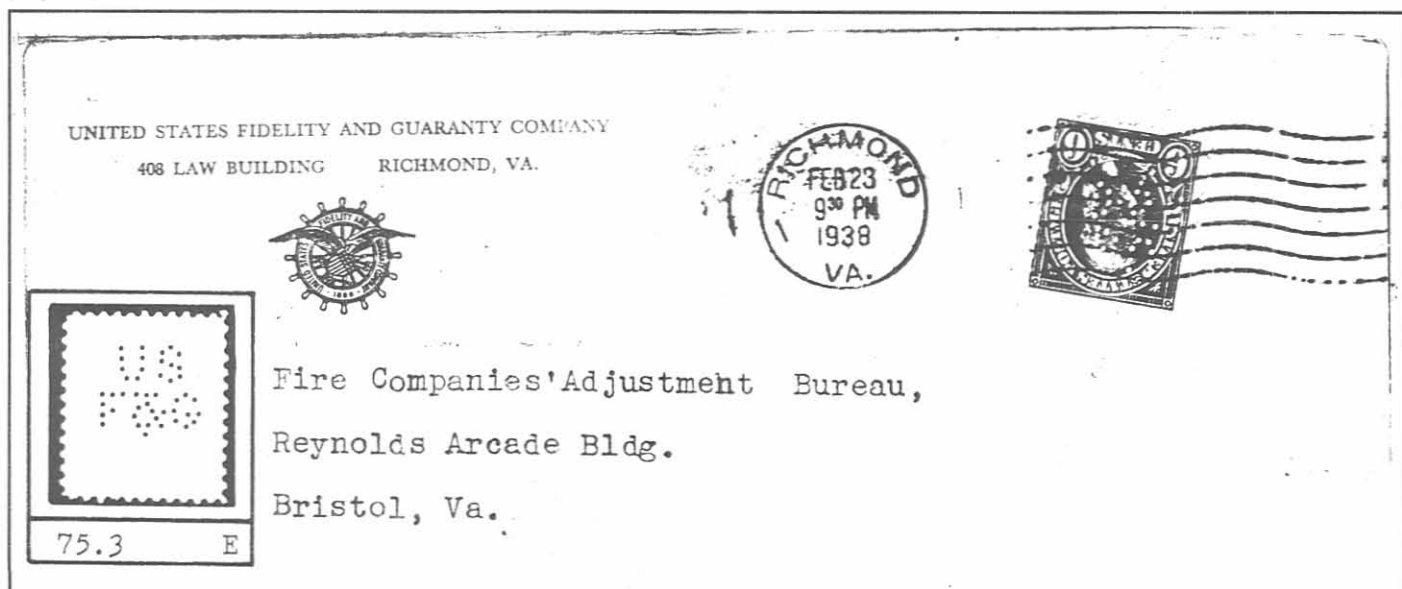


Figure 17 - United States Fidelity & Guarantee Company, Richmond, VA

UNITED STATES FIDELITY AND GUARANTY COMPANY
 FIRST NATIONAL BANK BUILDING
 KINGSFORT, TENN.



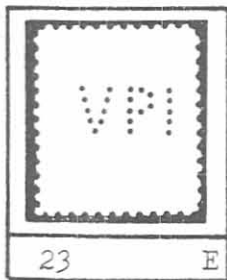
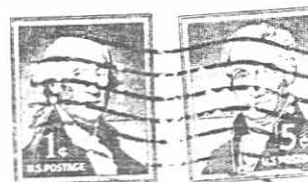
Ruth M. Lewis and Associates
 Reynolds Arcade Building
 Bristol, Tennessee-Virginia

Figure 18 - United States Fidelity & Guaranty Company, Kingsport, TN

NATIONAL COUNCIL FOR STREAM IMPROVEMENT
 (OF THE PULP, PAPER AND PAPERBOARD INDUSTRIES)

271 MADISON AVENUE
 NEW YORK 16, NEW YORK

VIRGINIA ENGINEERING EXPERIMENTAL STATION
 VIRGINIA ENGINEERING EXPERIMENTAL STATION
 BLACKSBURG, VIRGINIA



POSTMASTER
 SEATTLE

AIR MAIL

Figure 19 - Virginia Engineering Experimental Station

AFTER FIVE DAYS RETURN TO
 WINSLOW BROS. & SMITH CO.
 WINSLOW PLANT
 NORWOOD, - - MASS.

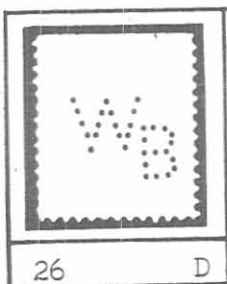


Figure 20 - Winslow Brothers & Smith Company

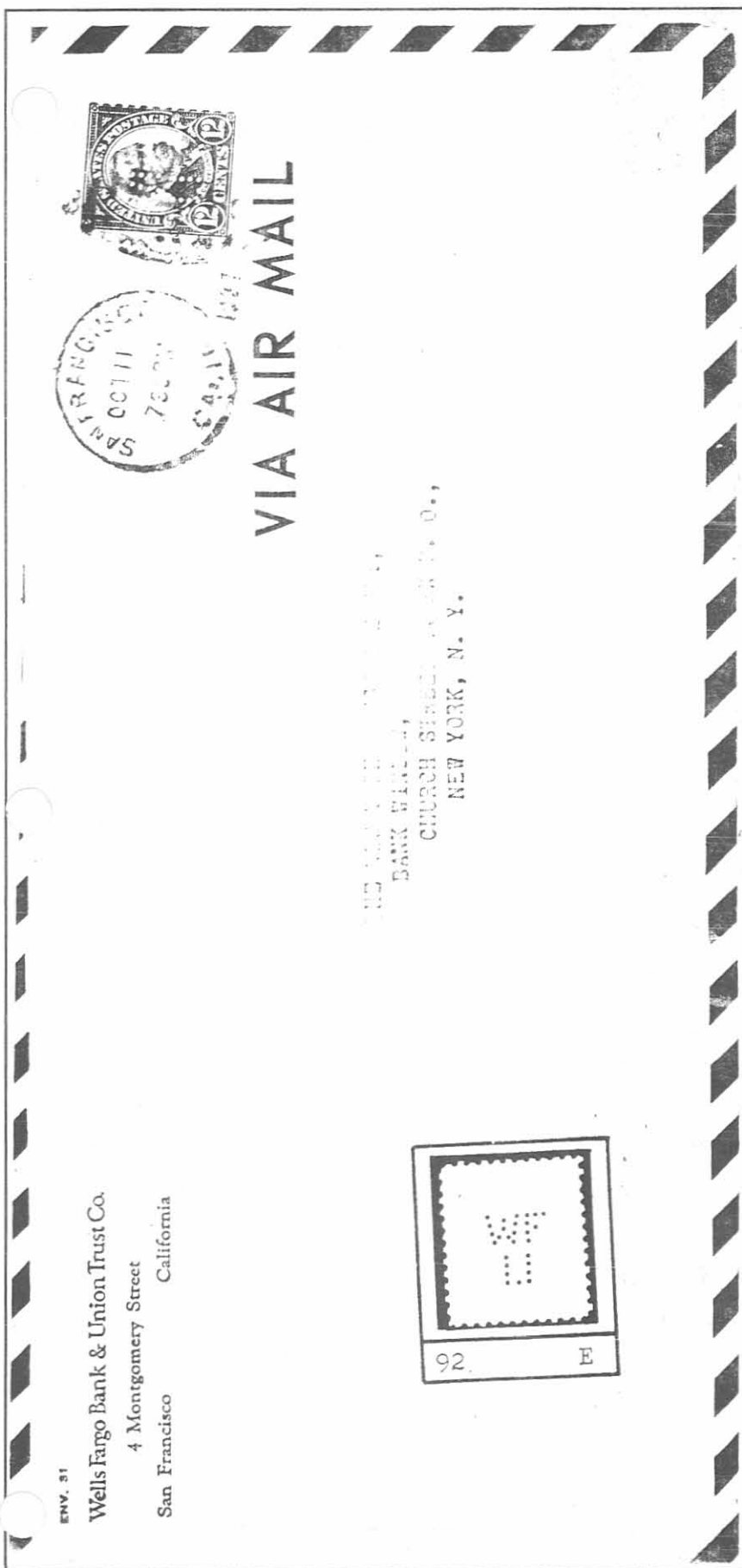


Figure 21 - Wells Fargo Bank & Union Trust Company Cover

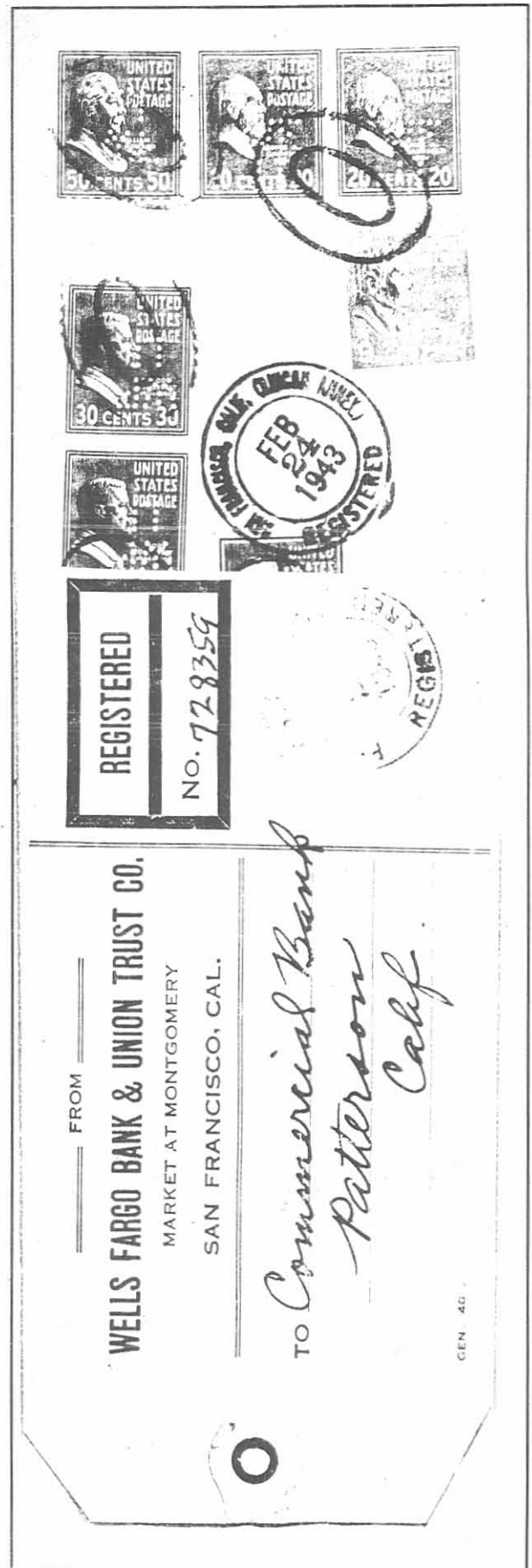


Figure 22 Front & Rear of Shipping Tag